

SUCCESS STORY



For over 40 years Comtec has been helping companies to communicate in different languages across the globe. Whether it's translating training in Turkish, newsletters in Norwegian, videos in Vietnamese or manuals in Malay.

Read how Sophie Howe, Director, has benefited from the continued support of Pentlands.

"Before I met Elinor, I just didn't appreciate what value you could get from an accountant. The business was at a stage where we really needed a lot more input in terms of financial planning. We had experienced bad advice from previous accountants and we just knew that we needed to work with someone better.

Pentlands keep us informed of grants and ways of maximising our budgets. We meet biannually to review accounts and talk through what's happening in the business. Things always come out which require action.

Over the years we have worked with Pentlands and their reliable network to apply for R&D tax credits, implement the workplace pension, get ready for GDPR and so much more.

The support provided by Pentlands during the Covid pandemic has been exceptional. It was very good to have Elinor to talk to and discuss our issues. I felt she gave us excellent advice and helped us to access invaluable government funding from a variety of sources.

Carole, our finance manager, joined the No Jargon online Covid updates and found the expert support and guidance to be very useful. Having access to that specific range of expertise across those key areas was invaluable."

As a small business you've got to be smart about how you get access to expertise and knowledge. So, you build up networks.

I would definitely say that any small business owner should have Pentlands in their network.



Sophie Howe
Director

Comtec
Leamington Spa

OBJECTIVES

To work with accountants who understand all aspects of business

Proactive support in our business growth

Confidence in the advice and support received

CHALLENGES

Global pandemic causing business interruption

Navigating Government legislation and guidelines

Access to trusted expertise for SMEs

RESULTS

A long standing, trusted relationship with Elinor and the Pentlands team

Support and advice that is more than the numbers

A wide network of trusted knowledgeable professionals